

## Consolidated Cash Flow Statement of Socrates D. Constantinou & Son S.A. from 1/1/2000 until 12/31/2001

Number	Breakdown		Amounts in thousand GrD.	
		Current Fiscal	Previous Fiscal Year	
	CASH FLOWS FROM OPERATING ACTIVITIES	Current Fiscal	Trevious riscar rear	
A 100	<u>CASH INFLOWS</u>			
101	SALES	13.444.234		
102	OTHER OPERATING INCOME	338.800		
103	EXTRAORDINARY AND NON OPERATING INCOME	120.744	130.805	
104	INCOME FROM PREVIOUS FISCAL YEARS	5.150	3.299	
105	INTEREST AND RELATED INCOME (FROM DEPOSITS, ETC.)	35.470	98.330	
106	INCOME FROM SECURITIES	650	-	
107	SALE OF SECURITIES		-	
108	DECREASE IN RECEIVABLES			
	MINUS:			
109	PURCHASE OF SECURITIES	_	200	
110	INCREASE OF RECEIVABLES	5.642	4.085.388	
	TOTAL CASH INFLOWS (A 100)	13.939.406		
A 200	CASH OUTFLOWS			
201		9.444.754	9.911.303	
20.	COST OF CALES (LEGS DEDECLATION AND DEDUCTIONS (ACCOUNTS)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,	
	COST OF SALES (LESS DEPRECIATION AND PROVISIONS [ACCRUALS])			
202	ADMINISTRATIVE EXPENSES	932.695	744.546	
203	RESEARCH AND DEVELOPMENT EXPENSES	-	-	
204	SELLING EXPENSES	2.291.663	2.019.617	
205	IDLE EXPENSES	-	-	
206	OTHER EXPENSES	116.059		
207	INCREASE OF INVENTORY	604.369		
208	INCREASE OF ASSETS TRANSITORY ACCOUNTS	-	36.943	
209	DECREASE IN EQUITY AND LIABILITIES TRANSITORY ACCOUNTS	158.763	-	
210	DECREASE IN SHORT-TERM LIABILITIES (EXCLUDING BANKS)	-	-	
	MINUS:			
211	DECREASE IN INVENTORY	_	-	
212	DECREASE IN ASSETS TRANSITORY ACCOUNTS	35.911	-	
213	INCREASE OF EQUITY AND LIABILITIES TRANSITORY ACCOUNTS		244.247	
214	INCREASE OF SHORT-TERM LIABILITIES (EXCLUDING BANKS)	827.520	432.754	
	TOTAL CASH OUTFLOWS (A 200)	12.684.872	13.334.421	
A 300	CASH OUTFLOWS FOR TAXES			
301	INCOME TAX	321.076	223.769	
302	TAXES NOT INCORPORATED IN OPERATING RESULTS	8.096		
303	TAX AUDIT ADJUSTMENTS	106.310		
304	DECREASE IN TAXES AND DUTIES PAYABLE	-	-	
304	MINUS:			
305	INCREASE OF TAXES AND DUTIES PAYABLE	2.082	442.323	
305	TOTAL CASH OUTFLOWS FROM TAXES (A 300)	433,400		
	CASH FLOWS FROM OPERATING ACTIVITIES (A100 - A200 - A300) = A	821.134		
ı	0A3111 E3113 1 R3111 OF ERATING ACTIVITIES (A 100 - A200 - A300) - A	021.134	-2.730.73	

Number	Breakdown	Amount thousand	GrD.
	ANGUELOWG FROM INVESTING ACTIVITIES	Current Fiscal Prev	ious Fiscal Year
В	CASH FLOWS FROM INVESTING ACTIVITIES	_	
B 100	CASH INFLOWS		
101	SALE OF INTANGIBLE ASSETS	-	-
102	SALE OF TANGIBLE ASSETS	15.678	2.095
103	SALE OF PARTICIPATIONS AND OTHER SECURITIES	-	-
104	DECREASE IN LONG-TERM RECEIVABLES	1.423	-
105	INCOME FROM PARTICIPATIONS AND OTHER SECURITIES	-	-
106	INTEREST INCOME (LONG-TERM, ETC., RECEIVABLES)	-	-
	TOTAL CASH INFLOWS (Å 100)	17.101	2.095
B 200	CASH OUTFLOWS		
201	PURCHASE OF INTANGIBLE ASSETS	112.558	1.647.147
202	PURCHASE OF TANGIBLE ASSETS	422.304	809.415
203	PURCHASE OF PARTICIPATIONS AND OTHER SECURITIES	-	-
204	INCREASE OF LONG-TERM RECEIVABLES	-	4.693
205	INCREASE OF ESTABLISHMENT EXPENSES	13.769	233.496
	TOTAL CASH OUTFLOWS (B 200)	548.631	2.694.751
	CASH FLOWS FROM INVESTING ACTIVITIES (B100-B200)=B	-531.530	-2.692.656
С	CASH FLOWS FROM FINANCING ACTIVITIES	1	
C 100	<u>CASH INFLOWS</u>		
101	PROCEEDS FROM SHARE CAPITAL INCREASE AND DIFFERENCE FROM ISSUE OF PROCEEDS FROM FIXED ASSETS INVESTMENT SUBSIDIES	-	4.685.286
102		184.614	77.139
103	INCREASE OF LONG-TERM LIABILITIES	-	235.667
104	INCREASE OF SHORT-TERM LIABILITIES (BANK ACCOUNTS)	1,170,158	2.239.845
	TOTAL CASH INFLOWS (C 100)	1.354.772	7.237.937
C 200	<u>CASH OUTFLOWS</u>		
201	DECREASE (PAY-BACK) IN SHARE CAPITAL	-	-
202	PAY-BACK OF FIXED ASSETS INVESTMANT SUBSIDIES	-	-
203	DECREASE IN LONG-TERM LIABILITIES	728.439	-
204	DECREASE IN SHORT-TERM LIABILITIES (BANK ACCOUNTS)	-	-
205	INTEREST PAID	404.741	533.057
206	DIVIDEND PAID	308.131	76.321
207	DISTRIBUTION OF EARNINGS TO PERSONNEL	_	_
208	BOARD OF DIRECTORS COMPENSATION FROM PROFIT FOR THE PERIOD	_	_
	TOTAL CASH OUTFLOWS (C 200)	1.441.311	609.378
	CASH FLOWS FROM FINANCING ACTIVITIES	-86.539	6.628.559
	(C100 - C200) = C COMPANY S CASH FLOWS (SUM: A + A+ C)	203.065	1.004.0/0
	SOUR ART S CAST LOWS (SOW. A T AT S)	203.065 119.108	1.004.968 218.477
	DI LIC. CACIL AND CACIL FOLIVALENTS AT THE DECIMALNIC OF THE DEDICE.	119.108	218.477
	PLUS: CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		
	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	322.173	1.223.445

Thessaloniki, 03/26/2002
It is certified that the bove information result from the accounting books of the companiesinculded in the consolidation and are correct.
ATHENS, MARCH 26 2002
THE CERTIFIED AUDITOR ACCOUNTANT
R.N.I.C.A.A. 12511
DELOITTE & TOUCHE S.A.